



Hardware Procurement Services

DATA CENTER SOLUTIONS

Akibia's approach to hardware procurement mirrors our approach to delivering mission-critical data center support services. We partner with our customers to gain a thorough understanding of their server platform goals and requirements to create the optimal hardware solution to fit their needs. Many companies turn to Akibia for their hardware procurement needs due to our extensive technical expertise in managing, supporting and optimizing data center systems. Founded as a services company, Akibia has no hardware agenda – we offer an unbiased consultative approach to assist our customers in assessing and implementing a variety of hardware options.

Maximize the Value of Existing Hardware

Akibia's Hardware Procurement Services help customers assess whether they need to purchase completely new hardware or if they can maximize the performance of existing servers by reconfiguring key system components. We work closely with each customer to identify the best hardware option to meet their systems performance and reliability requirements – such as whether to reconfigure existing systems or purchase new, or refurbished hardware.

In addition to objectively assessing which hardware solution makes technical and economic sense, Akibia will also procure the necessary component parts to enable you to optimize the configuration of your existing hardware, or alternatively help you source completely new or refurbished systems.

Realize Cost Savings by Leveraging Akibia to Procure Key Hardware Systems and Related Components

Akibia can procure and support the following hardware product lines:

- **Sun Microsystems** – refurbished, or unused parts and systems
- **Hewlett-Packard 9000, Integrity and SureStore series** – new or refurbished parts and systems including HP software
- **Compaq Proliant and Storaework series** – new or refurbished parts or systems
- **Dell PowerEdge servers and PowerVault storage products** – new or refurbished parts or systems
- **Qlogic, Emulex, JNI Fibre Channel HBAs** – new or used
- **Shark Racks**



Benefit from Akibia's Expertise in Multivendor Hardware Support

Akibia has been delivering mission-critical data center support and services since 1988 and has in-depth experience and expertise in Sun Microsystems, Hewlett-Packard, Compaq and Dell servers running on UNIX, Linux and Windows platforms. As a services and support company, Akibia has a vested interest in making sure that your hardware is running as efficiently and reliably as possible.

Akibia's Full Suite of Data Center Support Services

Akibia's full suite of Data Center Support Services include Multivendor Systems Maintenance, Monitoring, Education, Relocations and Hardware Procurement. In addition to Data Center Support, we also provide Consulting and Integration Services around systems optimization, open source and virtualization.

Contact Us

For more information about Akibia's Hardware Procurement Services please contact Tim Loring at tloring@akibia.com or 508-621-4914.

About Akibia, Inc.

Akibia, a Zensar company, provides innovative Infrastructure Management solutions that enable leading companies worldwide to optimize, secure, manage and support their mission-critical infrastructure. As an independent advisor, Akibia partners with our customers to deliver solutions that improve the availability, reliability and performance of their data center, network and security infrastructure. Using its multi-shore capabilities, Akibia combines expert consulting, integration and support services with world-class customer service to help IT organizations reduce costs, increase efficiencies and manage risk in the data center. For more information visit www.akibia.com.