



# IT Education Services

## DATA CENTER SOLUTIONS

When it comes to operating, supporting and optimizing mission-critical data center environments, companies are challenged with attracting, training and retaining an experienced IT support staff. Given the increasing complexity and heterogeneity of today's data center, and the pace of change in technology, businesses have a constant need to train and certify their key IT talent. As a result of Akibia's extensive experience supporting and managing multi-platform, multivendor environments, and our breadth of expertise in data center technologies, some of the world's best known companies rely on us for their IT training needs.

## Akibia Delivers Expert Training Enabling You To Optimize, Support and Secure Your Data Center Environment

Leading organizations turn to Akibia for server maintenance and UNIX and Linux systems administration training as well as storage, virtualization and security training. Our courses enable our clients' staff to effectively operate, maintain, support and maximize the performance of the IT infrastructure technologies that make up their data center environment. Courses are delivered at our state-of-the-art training facilities across the United States and Europe, as well as at client locations.

### Akibia's Training Courses

Our instructors are unbiased subject matter experts with extensive field experience. Focused on real-world troubleshooting, our courses are geared towards certification and are a cost-effective, practical alternative to traditional training. Akibia provides a variety of open enrollment courses:

- **Hardware Support** - Sun Microsystems, Hewlett-Packard and Dell
- **Systems Administration** - Sun Solaris, HP-UX, Novell SUSE Linux, and Red Hat Linux
- **IT Security** - Check Point, InfoBlox and CipherTrust
- **Storage Area Networks (SANs) and Virtualization**

### Custom Education

Akibia specializes in the design, development and delivery of customized education solutions for a wide variety of enterprise level systems and data center technologies, as well as proprietary customer hardware and software products. We partner with our customers to deliver complete, integrated custom training programs to meet their specific needs - enabling them to achieve maximum performance, availability, reliability and security of their data center infrastructure. In the case of customers with their own proprietary technology, we provide training to their internal staff as well as their end user customer base on how to operate, support and optimize the performance of their hardware or software solution.



## Reduce IT Support Costs with Akibia's "Service Partner"

The benefits of an Akibia education include increased employee retention, morale and productivity resulting in enhanced data center reliability, performance and security. By leveraging Akibia's Education Services with our Multivendor Systems Maintenance, customers can achieve even greater benefits related to reduced support costs and system downtime. Akibia's "Service Partner" solution is an innovative approach to self-maintenance, and is designed to provide a cost effective alternative to traditional on site service and support.

Many Akibia customers have realized significant cost savings with "Service Partner", which combines 24x7 help desk technical support, and logistics support that ensures the on-time delivery of replacement parts, with our Education Services. By leveraging Akibia's training service with access to our help desk and logistics support, we enable customers to take advantage of their own technical talent - thus eliminating the considerable expense of paying for on-site labor.

## The Difference in an Akibia Education

### EXPERT INSTRUCTORS

- Our instructors are not just technical trainers, they are seasoned IT professionals, experienced with, and certified in the technologies they teach. They have years of experience working in the field, and regularly interact with Akibia's professional services and delivery organizations to share knowledge and best practices gained on the job. With over 20 years of training experience, and even more years working in the field, we excel at developing and delivering courseware for specialized technology environments, packaging content appropriately for each audience.

### HANDS ON APPROACH FOCUSING ON REAL WORLD SCENARIOS

- As a leading provider of data center support services, our classes are taught using enterprise class equipment, real world technology, and offer a one-to-one student to technology ratio. To ensure students receive the practical education that will help them in the field, we minimize the amount of time spent in lectures. Students benefit from interactive class discussion and focused lab exercises based on real world scenarios. Our courses focus on the skills and education our students will need to succeed at their job and are designed to be practical and pragmatic, rather than strictly academic.

### CERTIFIED TRAINING PARTNERSHIPS

- Akibia has partnerships with a number of important technology vendors and is a certified training partner for companies including Check Point, InfoBlox and Novell.

## About Akibia, Inc.

Akibia, a Zensar company, provides innovative Infrastructure Management solutions that enable leading companies worldwide to optimize, secure, manage and support their mission-critical infrastructure. As an independent advisor, Akibia partners with our customers to deliver solutions that improve the availability, reliability and performance of their data center, network and security infrastructure. Using its multi-shore capabilities, Akibia combines expert consulting, integration and support services with world-class customer service to help IT organizations reduce costs, increase efficiencies and manage risk in the data center. For more information visit [www.akibia.com](http://www.akibia.com).